

THE EXECUTIVE 400 PLAN

Disability Insurance



FOR

Personal Estate Plans

*Income Replacement • Excess Disability
High Limit Disability*

Business Estate Plans

*Salary Continuation • Buy-Sell Agreements
Business Overhead Expense • Key Person
Contract Agreement
Bank Loan Indemnification*



PETERSEN INTERNATIONAL UNDERWRITERS

Lloyd's Correspondents

23929 Valencia Boulevard Suite 215 Valencia California 91355
Telephone (800) 345-8816 (661) 254-0006 Facsimile (661) 254-0604

E-Mail: piu@piu.org Website: www.piu.org

PROPOSAL FOR: _____

AGE: _____ DATE: _____

OCCUPATION: _____

PRESENTED BY: _____

THE EXECUTIVE 400 PLAN

MONTHLY DISABILITY BENEFITS

Proposed Use of This Insurance:

- Personal Disability Buy-Sell Salary Continuation Key Person
 Overhead Expenses Contract Guarantee Loan Indemnification

Monthly Benefits are payable while Totally Disabled or Residually Disabled, if applicable, beginning the first day following the Elimination Period and for as long as the Benefit Period **for each disability**.

	BENEFIT SCHEDULE	ANNUAL PREMIUM
MONTHLY BENEFIT AMOUNT	\$ _____	\$ _____
ELIMINATION PERIOD	_____ Days	
BENEFIT PERIOD	_____ Months	
MAXIMUM BENEFIT EACH CLAIM	\$ _____	
OPTIONAL RESIDUAL DISABILITY RIDER		\$ _____
OPTIONAL COLA RIDER (CPI) 10%		\$ _____
TOTAL ANNUAL PREMIUM		\$ _____
TERM OF INSURANCE _____ YEARS		

UNDERWRITING REQUIREMENTS: Application Medical Exam Blood & Urine EKG _____

FINANCIAL INFORMATION: Confidential Financial Statement Tax Returns _____

SUPPLEMENTAL QUESTIONNAIRE: BOE Key Person Buyout _____

SPECIAL FEATURES

- **TOTAL DISABILITY MONTHLY BENEFITS** are payable when, due to **sickness or injury**, you cannot perform the **substantial and material duties of your regular occupation** and you are under the regular care of a legally qualified physician.
- **PRESUMPTIVE DISABILITY** benefits will be paid for the maximum benefit period **even if you are able to return to your own or any other occupation**. Benefits will be paid should you **lose the use of** both hands, both feet, one hand and one foot, the sight in both eyes, hearing in both ears, or the ability to speak. The medical care requirements and the elimination period will be automatically waived.
- **RECURRENT DISABILITIES** resulting from the same cause or causes are considered a **new claim** with a **new benefit period** if you have returned to your regular occupation, full-time, for six months or longer.
- **TRANSPLANT BENEFIT** means that Total Disability benefits will be paid for disability following surgery **if you donate an organ from your body** to another person. Benefits will be paid as a sickness benefit. This benefit is applicable after the certificate has been in force for six months or longer.
- **OPTIONAL RESIDUAL DISABILITY RIDER BENEFITS** are payable when you are **engaged in your regular occupation, or another occupation, and you experience reduced income of 20% or more, due to a disability**. The benefit amounts will be calculated by multiplying the Monthly Benefit Amount provided by this Certificate by the percentage of reduced income compared to the average monthly earned income received during the twelve month period preceding the onset date of the disability.
- **OPTIONAL COST OF LIVING ADJUSTMENT (COLA)** will automatically increase the monthly benefit amount based upon the Consumer Price Index (CPI), but not to exceed 10% per year.

*This is a brief description of the insurance provided by this plan.
The Certificate of Insurance is the complete description of coverage.*

THE EXECUTIVE 400 PLAN

LUMP SUM DISABILITY BENEFITS

Proposed Use of This Insurance:

- Personal Disability Buy-Sell Salary Continuation
 Key Person Contract Guarantee Loan Indemnification

The **Principal Lump Sum Benefit** is payable at the expiry of the specified elimination period.

	BENEFIT SCHEDULE	ANNUAL PREMIUM
LUMP SUM BENEFIT AMOUNT	\$ _____	\$ _____
ELIMINATION PERIOD	_____ Months	
TERM OF INSURANCE	_____ Year(s)	

UNDERWRITING REQUIREMENTS: Application Medical Exam Blood & Urine EKG _____

FINANCIAL INFORMATION: Confidential Financial Statement Tax Returns _____

SUPPLEMENTAL QUESTIONNAIRE: BOE Key Person Buyout _____

SPECIAL FEATURES

- **This is not an aggregate policy!** This benefit is payable, **in addition to and not reduced by**, any other disability benefits provided by this or any other plan.
- The **Principle Sum Benefit** will be paid to you or to a designated loss payee, trust or annuity carrier. You may elect to receive the Benefit in any one of the following ways:
 1. Single payment
 2. Monthly benefits for a certain period of time or to a prescribed age.
 3. Monthly benefits for life.
 4. Interest only for life with Principal Sum paid to beneficiaries at the time of your death.
- **Simple Arbitration** is utilized should your physician and our physician not be able to agree that you are permanently totally disabled. Your physician and our physician shall name a third physician to make a decision on the matter which shall be final and binding.
- Disability must result from an injury or sickness which is first diagnosed or incurred and which results in a loss beginning while the certificate is in force.
- You must have been totally disabled for the elimination period and at the end of such period you are determined by competent medical authority to be unable to resume the material duties of your regular occupation and that you have suffered a career-ending disability.

*This is a brief description of the insurance provided by this plan.
The Certificate of Insurance is the complete description of coverage.*

THE EXECUTIVE 400 PLAN

DEFINITIONS

Sickness means disease or illness which is first diagnosed and results in a disability beginning while the Certificate is in force.

Injury means accidental bodily injury sustained and which results in a disability beginning while the Certificate is in force.

SPECIFIED OCCUPATIONS

This is a Specified Occupation Plan. It will terminate automatically if you change from the occupation in which you were engaged in at the time the plan was issued, unless an agreement has been obtained in writing from the underwriters and any additional premium required by the underwriters has been paid. The sole liability of the underwriters in the event of an occupation change shall be to return on a pro-rata basis any unearned premiums paid for the balance of the plan term.

TERM OF INSURANCE

The Certificate of Insurance is issued for periods of insurance ranging from one (1) to five (5) years in duration. It is contemplated that the plans will be renewed, however, the underwriters reserve the right to refuse to renew the Certificate or to change the premium rates on renewal of the Certificate. A statement of good health may be required by the underwriters for consideration of renewal. Non-renewal by the Insurer will be without prejudice to any claim in connection with a loss commencing while this plan is in force.

GRACE PERIOD

A Grace Period of 31 days will be granted for the payment of each premium falling due after the first premium, during which Grace Period the plan shall continue in force.

This plan does not cover sickness, injury or death caused or contributed to by war, declared or undeclared, acts of terrorism, suicide, self-inflicted injury or poisoning, the taking of illegal or non-prescribed drugs, drunkenness or alcoholism, mental or nervous disorders. It does not cover subjective pain unless supported by objective medical findings or injuries or sickness sustained while committing or attempting to commit a crime.

With prior written agreement from the underwriters and the payment of any required additional premium, the exclusions of war, acts of terrorism, mental or nervous disorders, drug and alcohol use may be omitted from the Certificate.

*This is a brief description of the insurance provided by this plan.
The Certificate of Insurance is the complete description of coverage.*